



## **AUNP Capability Statement**

**Company Overview:** All-U-Need Personnel is a temporary staffing agency providing administrative, consulting and professional staffing services to the federal government. In addition to administrative support, we provide strategic business planning, organizational assessments, project management, consultation services, facilitation services, survey services and training services. All-U-Need Personnel is certified by the Small Business Administration SBA as an 8(a) company and an Economical Disadvantaged Woman Owned Business (EDWOSB). Founded in 1995, we have been in business for over 16 years, and have a very strong past performance history and long-standing clients. We bring a wealth of talented staff to our clients. The company is headquartered in downtown Washington, D.C.

All-U-Need Personnel has partnered with large corporations including Lockheed Martin, SAIC, and IBM, which gives us the ability to fulfill complex requirements in business management and project management services.

### **Past Performance Summary:**

US Department of the Army, Fort Belvoir, VA  
Veterans Affairs, Washington, DC  
Homeland Security, Washington, DC  
Department of Labor, Washington, DC  
General Services Administration, Washington, DC

Facility Clearance: Pending.

**Point of Contact:** Vanessa E. Ali  
1712 Eye Street, NW, Suite 620  
Washington, DC 20006  
Voice: 202-785-7341  
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NAICS Codes					
Primary	561320	561110	493110	493120	Federal Tax ID
NAICS	493130	493190	541611	561612	DUNS Number
Codes	561618	561210	561492	561499	CAGE Code 1DLX8

Small Business Association Certifications		
<b>SDB</b> Small Disadvantaged Business	<b>EDWOSB</b> Economically Disadvantaged Women-Owned Small Business	<b>WOSB</b> Women-Owned Small Business
<b>8(a)</b> Business Development Program Graduate	<b>MOSB</b> Minority Owned Small Business	<b>LSDBE</b> Local Small Disadvantaged Business Enterprise
<b>MBE</b> Minority Business Enterprise	<b>DBE</b> Disadvantaged Business Enterprise	<b>MDOT</b> Maryland Department of Transportation Certified

Contract Vehicles	
GSA Schedule 736 GS-07-F-0284N	District of Columbia MOBIS DCSS-2011-0-981-1255

### **Miller, David S CIV NAWCTSD, 2.5.3.3**

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**From:** Miller, David S CIV NAWCTSD, 2.5.3.3  
**Sent:** Thursday, March 06, 2014 15:26  
**To:** Hosni Ali  
**Subject:** RE: OPPORTUNITY- 8(a) Woman Owned Small Business- Providing Administrative Staffing Support Services  
**Signed By:** DAVID.MILLER13@NAVY.MIL

Good afternoon,

Given the information you provided about your company's capabilities, this specific requirement does not appear to fit within the scope. This specific effort is a requirement for providing turnkey "live-fire" firefighting training and damage control training courses to Navy personnel within the Pacific Northwest fleet concentration area, in the WA area. The contractor for this effort must furnish all necessary personnel, materials, supplies, travel, and training facilities required to deliver the training courses. The contractor must also provide fully qualified instructors and contractor personnel who are capable of providing the required instructional support with uninterrupted training services until the new contract is awarded.

Thank you for your interest in this requirement.

V/R,

David Miller  
Contract Specialist Code 2536  
Naval Air Warfare Center  
Training Systems Division  
Telephone: 407-380-8502  
DSN: 960-8502  
FAX: 407-380-4164

Email: david.miller13@navy.mil

-----Original Message-----

**From:** Hosni Ali [mailto:hosni.ali@alluneedpersonnel.com]  
**Sent:** Friday, February 28, 2014 3:30 PM  
**To:** Miller, David S CIV NAWCTSD, 2.5.3.3  
**Cc:** vali@alluneedpersonnel.com  
**Subject:** OPPORTUNITY- 8(a) Woman Owned Small Business- Providing Administrative Staffing Support Services

Hello Mr. David Miller,

My name is Hosni Ali and I am with am with a 8(a) WOSB by the name of All-U-Need Personnel. Here at All-U-Need Personnel we specialize in staffing administrative, professional and IT services. I was monitoring FBO and saw your information. I want to know do you buy what we sell? Does your agency have a need for what we sell? If not I don't want to waste your time unless you can create the need. If so, how do you buy it? I have attached our companies capabilities for your review. We can help your agency reach its Woman Owned Small Business goals as well. I can also be reached at 240 581-2779.

Thanks Again David!

HAVE A GREAT DAY!

Hosni Ali

All-U-Need Personnel

Vice President/Relationship Coordinator

1712 Eye Street NW, Suite 620

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